

of these," says Sanson, who can barely keep the wall stocked. "Some use them as napkin rings or hang them on wine glasses as party favors. I like to have something that anyone can afford."

3423 W. Cary St. 804-358-0053.
Hours: Monday through Friday, 10 a.m. to 6 p.m.; Saturday, 10 a.m. to 5 p.m.; Sunday, noon to 5 p.m. No Web site.

Old World Prints Ltd.

In a 1921 former bank building in the historic Fan district, a handful of women are expertly hand-coloring engravings at Old World Prints, one of the leading publishers of hand-colored prints in the world.

shop clutching fabric swatches and paint chips. They can choose from thousands of engravings, from palm trees to maps to historic houses, and have them custom-colored to match particular room settings. Or they look for a work to decorate a room around, like images of billiard balls or checkerboards, which are currently popular for game rooms.

"The fact that we are tuned in to trending colors in the home furnishings market makes it so appealing," says Lonnie Lemco, one of the owners. "We use the new citron greens and hot pinks and chocolate browns, if that's what you want."

2601 Floyd Ave. 804-213-0600.
www.oldworldprintsltd.com.

rapidly changing assortment of merchandise, much of it one of a kind. A number of items are purchased from department store visual display and fixture liquidations, such as an elaborate 1995 Peter Pan ship that hung in a Lord & Taylor window and old brass plaques from Woodward & Lothrop in D.C. The buyers shop at North Carolina furniture manufacturers warehouse closeouts and bring in container loads from the West Coast and China of rugs, furniture and accessories.

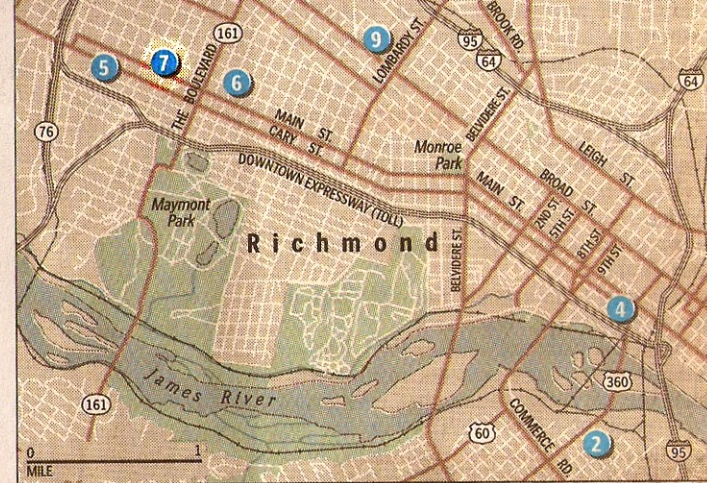
According to Ed German, the new owner who purchased the business last week, they just got in a load of exotic Turkish iron benches, consoles with marble tops and mirrors, and sconces. "We sell furniture to anybody from priests, lawyers, judges, doctors retired folks and mobile home owners. Men love our store. There is no hubby seating area. They are wandering the aisles looking at jukeboxes and great big leather sofas."

1657 W. Broad St.
804-340-1900. www.bwiric.com
Hours: Monday through Saturday, 10:30 a.m. to 6 p.m.; Sunday, noon to 6 p.m.

Owen Suter's Fine Furniture

Rest assured: Tradition is alive and well in Richmond, and at Owen Suter's furniture shop you can buy "the look" favored in this part of the Commonwealth even if you did not inherit it: handcrafted reproduction Chippendale corner cupboards, Hepplewhite huntboards and Queen Anne drop-leaf tables.

The shop has been located in Carytown, a Georgetownish neighborhood, since 1989. Suter is now the sixth generation of his family that has been making furniture. And his pieces of solid cherry, mahogany, walnut or tiger maple are prized for their hand carvings and inlays. There



BY LARIS KARKLIS—THE WASHINGTON POST

- 1. Capel Rug Outlet** 3995 Deep Rock Rd. 804-378-9020; 804-290-8800 (as of September)
- 2. Caravati's** 104 E. Second St. 804-232-4175
- 3. Designs & Details** 2081 Dabney Rd. 804-254-2699
- 4. La Difference** 125 S. 14th St. 804-648-6210
- 5. Lane Sanson** 3423 W. Cary St. 804-358-0053
- 6. Old World Prints Lt.** 2601 Floyd Ave. 804-213-0600
- 7. Owen Suter's Fine Furniture** 3101 Ellwood Ave. 804-358-8292 or 800-841-5756
- 8. Williams & Sherrill Interiors** 2003 Huguenot Rd. 804-320-1730
- 9. Decorators' Warehouse** (formerly Showcase) 1657 W. Broad St. 804-340-1900

are 185 designs available, and there is a free color catalogue.

Some prices: a Chippendale-style knee-hole desk in mahogany is \$3,500; a Queen Anne candlestand in walnut is \$1,050.

Pieces can be customized, says Deborah Suter, Owen's wife, "We also copy plenty of original pieces. If you come in and say, 'I want a dining table just like my grandmother had, and my sister got it,' we can copy it for you."

Deborah Suter also specializes in home accessories and fine European

linens, especially ones that fit their old-fashioned four-poster beds. They stock Portuguese matelasse coverlets, Egyptian cotton sheets and Hungarian duck down comforters and pillows. The adjustable dust ruffles can go up to a 27-inch drop, available in inverted pleat or flat panels.

3101 Ellwood Ave. 804-358-8292 or 800-841-5756. Hours: Monday through Friday, 10 a.m. to 5:30 p.m., and Saturday, 10 a.m. to 5 p.m. www.owensuters.com.



PHOTO BY RICHARD ROBINSON FOR THE WASHINGTON POST

At Owen Suter's, reproduction furniture reflects the history of Richmond houses: Chippendale bed, Duncan Phyfe dining table and Chippendale and Hepplewhite dining chairs.